



## **FOR IMMEDIATE RELEASE**

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### **TEXAS ENERGY AGGREGATION SELECTED AS AN ELECTRICITY PROCUREMENT SERVICES PROVIDER FOR THE STATE OF TEXAS**

*Waco-based Energy Consulting Firm Secures Key State of Texas Status*

**DALLAS – Dec. 20, 2011** – [Texas Energy Aggregation \(TEA\)](#), an energy consulting and brokerage firm based out of Waco, was recently awarded a State of Texas contract for Electricity Procurement Services, qualifying them to procure electricity contracts directly for state agencies, as well as all school districts, hospital districts and local municipalities. Judged on experience, technical qualifications, and pricing structure, TEA is one of only three energy consulting firms across the country to be awarded a Texas statewide contract for electricity procurement and was the lowest bidder among all finalists.

“We are pleased to be recognized for our ability to save taxpayers money,” said TJ Ermoian, president and CEO of TEA. “Our team of certified experts works around the clock to ensure that clients pay the lowest possible price for their energy. As a state approved consulting firm, we can now serve as a trusted partner to help identify and implement ways for Texas agencies and other governmental entities to cut their energy expenditures more quickly and efficiently.”

This new designation adds TEA to a limited list of consulting firms that schools, municipal and governmental agencies can enter into interlocal agreements with, satisfying the lengthy State Request for Proposal (RFP) process. TEA already has an interlocal agreement with The Interlocal Purchasing System (TIPS).

“Traditionally, most companies and agencies only negotiate a new electricity contract every two to five years,” said Walter Fenoglio, CFO of TEA. “They find that the laws, contracts, terms, market fundamentals and retail electricity providers have significantly changed. When making electricity decisions, a ten-minute delay can equate to tens of thousands of dollars, making the traditional RFP process fundamentally flawed for purchasing electricity. That’s why we created a process using innovative methods that help public entities get the same prices as private businesses in what is often a confusing and frustrating process. People say, ‘We’re not brokers; we’re fixers.’”

For more information about TEA, visit [www.texasenergyaggregation.com](http://www.texasenergyaggregation.com)

### **About Texas Energy Aggregation**

Based in Waco, Texas Energy Aggregation (TEA) was founded in 2002 at the birth of Texas' deregulated market. TEA provides energy brokerage and consulting services and is a member of the Texas Energy Professionals' Association (TEPA). Licensed by the Texas Public Utility Commission as an Electricity Aggregator (license #80149), TEA competitively bids electricity supply contracts with more than two dozen of Texas' most reputable and competitive energy providers. TEA was awarded a State of Texas contract for Electricity Procurement Services, as well as statewide interlocal agreements with Harris County Dept. of Ed. (founded 1888) purchasing service - Choice Facility Partners, and The Interlocal Purchasing System (TIPS).

To learn more about TEA, please visit <http://www.texasenergyaggregation.com> or contact Meredith Lockhart at [MLockhart@TPRM.com](mailto:MLockhart@TPRM.com) / (214) 520-3430 ext.307.

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